

HOLDING COMPANY “CONSTELLATION AQUARIUS”

We don't offer consultations.
We solve the problems of your business

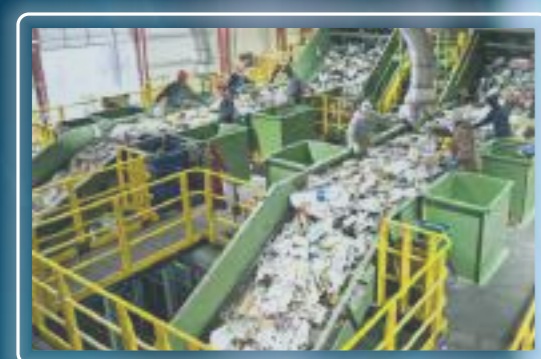
President of the HC “Constellation Aquarius”
V.E. Khilchenko



Capital under management

36
bln rubles

Holding Company “Constellation Aquarius” was founded in 1991 by Vladimir Khilchenko, a well-known St. Petersburg entrepreneur. In a short period of time it has grown into a steadily operating and rapidly developing Holding. Today, the Holding Company includes businesses operating in various sectors of economy. They share not only a common leadership, but also a mission, goals, and strategy. The main activities of the company: business and asset management, development, project management from business process creation to capital transformation. In the project portfolio of “Constellation Aquarius”, more than 300 projects are implemented in such sectors as research & production and innovation activities, development, transportation services, investment, construction and trade. The total aggregate capitalization of the Holding's implemented and ongoing projects exceeds 200 billion rubles, and assets under management are valued at over 36 billion. The development priorities of HC “Constellation Aquarius” are determined not only by strong financial performance, but also by understanding of the significance of creative activity for St. Petersburg and Russia. Project management is based on the “Khilchenko Method”. The main principle of work is the efficient and rational use of financial resources. This makes it possible to increase the investment activities and achieve the set goals on time.



ENTERPRISE MANAGEMENT SERVICES

Investments into the project

36
bln rubles

Management Investment Company "Constellation" is one of the few companies in the Northwest District that offers comprehensive services in the areas of consulting, real estate, valuation of property and property rights. MIC experts are provided with up-to-date information on the ways and methods to solve problems, always aware of market conditions and changes in the legislative system. Our clients are large companies from leading industries, medium and small businesses not only in Russia but also abroad. We have increased profits for over 100 businesses, improved the personal effectiveness of CFOs and CEOs, reduced companies' operating costs by 20–30 %, and set up robust business processes. For more than 10 years, MIC "Constellation" has been consistently ranked among Russia's major investment companies in terms of equity capital, totaling more than 36 billion rubles. Our research and experience have shown that Russian private capital chooses to invest in the manufacturing sector of economy. Today we focus on reliable and promising sectors of the domestic economy such as development, industrial production, technology and innovation. Our client determines the expected return and investment period, we, in turn, determine the possible risks and offer to choose a strategy that suits their investment profile. We provide all types of financial, legal, management services to our clients. We are trusted by large capital owners.



OIL AND GAS INDUSTRY

Investments into the project

50
bln rubles

Oil and gas industry projects are not only a quick return on investment, but also a great responsibility for the business owner and top management of the organization. Holding Company "Constellation Aquarius" has invested in several highly profitable capital-intensive oil and gas projects. These include oil-field development in several regions of the Russian Federation and Uzbekistan; wholesale of fuels and lubricants; transshipment of oil products, loading into tankers for export. These and other services are the result of the highly skilled work of the Force Technology Constellation subsidiary. Force Technology Constellation, while providing tanker transportation services for petroleum products, also carried out innovation activities. The SPRUT project is rightfully a breakthrough in environmental projects. This project is a highly sensitive system for detecting oil and petroleum product leaks. Investments in the Faeton filling station chain project are among the largest in Vladimir Khilchenko's business portfolio. The result of thorough work was the organization of the largest filling station chain in the North-West region with about 136 outlets.



GENERATION AND POWER

Investments into the project

1,9
bln rubles

The importance of electricity for life activity of the population and functioning of the economy is such that in the modern world it is almost impossible to do without it. Electricity is a commodity that represents one of the most significant values among existing goods and services. Electricity is an important factor in the main socio-economic processes in the modern world: population life support and household consumption; production of goods and services; national security; and environmental protection. Vladimir Khilchenko combined his assets in the Holding Company “Constellation Aquarius” to create business in the energy industry. The expansion of project activities has integrated business, investment, technology and innovation. In order to implement scientific technologies and developments, the Holding Company at different times cooperated with the Institute for Problems in Mechanical Engineering of the Russian Academy of Sciences, the Ioffe Institute of Physics and Technology, and the Department of Power Engineering of the Russian Academy of Sciences. The Holding Company “Constellation Aquarius” has repeatedly invested in projects for development of the energy industry in the Russian Federation, quantitative location of power plants due to economic potential of the regions; distribution of thermal power plants by interconnected systems; analysis, audit and evaluation of large energy providers.



TRANSPORT

Investments into the project

2,2
bln rubles

In 2005, the Holding Company entered the international market by opening a branch in Chicago (USA) and signing a dealer contract with Navistar International Corporation. The CONSTELLATION USA project was an important breakthrough in the activities of the Holding Company “Constellation Aquarius”. This project made it possible to expand the portfolio of the Holding Company’s transport enterprises and add new services required by the market: procurement of special cargo vehicles in Canada, the USA, Germany, Sweden, France, Italy, as well as promotion of innovative projects abroad. On the basis of the American branch of the Holding Company, a project was launched to sell and service truck tractors under the brand “International” in the territory of the Russian Federation and the CIS. One of the project stages was opening of the multifunctional Auto Service Center “Constellation”, providing a full range of repair and maintenance services for trucks of American and European manufacturers. Cooperation with the leaders of the transport machine building has increased the revenue of the Holding Company’s transport block several times and expanded opportunities for increasing investment activities. The exchange of management experience make it possible to improve the quality of service transportation services and win trust of numerous customers.



SPECIAL TRANSPORT AND MECHANIZED CLEANING

Investments into the project

2,7
bln rubles

Management Transportation Company “Constellation” is a large project that combines several motor transport enterprises. It included: Petrogradskaya Avtobaza “Spetstrans”, Kolpinskaya Avtobaza “Spetstrans”, Autotransport Enterprise No. 10 and Road Construction Company SU No. 5. The Holding Company’s integrated transportation project has become one of the leading private business projects in the field of providing services to enterprises in St. Petersburg and the Leningrad Region for removal of solid domestic and construction waste; mechanized cleaning of the city and suburbs; intracity and intercity cargo transportation; bulk cargo transportation; transportation services for construction enterprises, as well as any types of integrated transportation services. The company’s arsenal includes more than 1,500 units of modern automobile and road construction equipment of both domestic and foreign production and 2,500 employees. All motor transport enterprises have a full range of administrative, welfare and production rooms to conduct business activities. Including arranged parking lots equipped with the necessary technological equipment. Operating, technical and administrative personnel are provided with comfortable working conditions, stipulated by legislation, as well as with incentives scheme and social protection.



SMW DISPOSAL

Investments into the project

5,3
bln rubles

SMW disposal is one of the key business areas of Holding Company “Constellation Aquarius”. In 2012, Vladimir Khilchenko decided to invest in solid municipal waste recycling. The main purpose of entering the project was to combat inefficient sorting and irregular garbage collection. The organized business process provided for the collection and removal of household and construction waste, processing and disposal of solid domestic waste, elimination of unauthorized dumps, reclamation of landfills, construction of waste sorting plants, and creation of special transport enterprises. The Holding Company team implemented the Grünburg project in cooperation with Austrian colleagues. The international project has been assessed by the partners as an economically viable environmental enterprise. Waste management is a business that needs a lot of investment and hard work. In the future, for further implementation of the environmental agenda there will be introduction of robotic sorting, development of a smart disposal system using AI. Technological progress has not passed by the waste management market. Such systematicity allows to control and optimize the processes of garbage collection, sorting, delivery and disposal.



DEVELOPMENT AND CONSTRUCTION

Investments into the project

5
bln rubles

The development and construction projects have always been and remain one of the most significant projects of Holding Company “Constellation Aquarius”. Development Company “Constellation” is forming the city infrastructure in a new way and setting a new direction for the development of commercial and residential real estate in St. Petersburg and the Leningrad Region. Today, the company's assets include several major completed projects: construction of multifunctional complexes, commercial real estate operations, asset transformation, and construction of large infrastructure facilities (Ring Motorway). Despite outbreaks of economic crises and negative market factors such as reduced investment activity, legal barriers and high competition, “Constellation” Development Company makes real estate a profitable area for business and investment. We have done great work on property rights, selection of architectural concept, formation of project documentation, settlement of issues with state control and supervisory authorities so that the erection of capital construction facilities would be identified with expediency, quality and investment attractiveness. We offer development and commercial real estate projects to our partners and clients for efficient allocation of capital. Even before we start working on a project, we study investment prospects, define investment objectives and goals.



Investments into the project

3
bln rubles

One of the socially important projects of Holding Company “Constellation Aquarius” is investing in development of the St. Petersburg housing and utility sector. Housing and Operating Company “Constellation” started operating in 2005 and became the first private housing and utility company, marking the beginning of the HUS reform in Russia. In a short period of time, HOC “Constellation” has become one of the largest private housing and utilities companies in St. Petersburg and the Leningrad Region. The enterprise maintains and technically operates the properties located in the four districts of the city and suburbs. In the service catalog of the company: maintenance and current repair of engineering systems of buildings, winterization of houses, sanitary maintenance of common facilities, mechanized and manual cleaning of adjacent territories, collection and removal of solid domestic waste, sanitary and epidemiological safety of buildings, replacement of worn out and outdated equipment of utility networks and their modernization, in-house twenty-four-hour dispatcher service and emergency teams. Investments in this project paid off in the first year of operation, thus proving the high potential for development in social sphere projects.



INNOVATIONS

Investments into the project

2
bln rubles

As one of St. Petersburg major enterprises, Holding Company “Constellation Aquarius” has implemented socially important projects with high economic performance. Investments in innovative production have strengthened the company's position not only in the domestic market, but also in Europe, America, and Asia. Today, our projects have become part of important sectors of Russia's economy and science. The innovative projects of the Holding Company were developed in the chemical, oil and electronics industries. The projects in the field of nano-technology and optoelectronics are also being implemented. The results of the revitalization of the science-business connection were the projects: “Kristall” production of silicon wafers for high-tech equipment, “SPRUT” control and detection of oil product leaks during transportation, airfield braking car ATT-3 – precision equipment for measuring the coefficient of adhesion of airfield pavement of runways. Promoting the connection between science and business, the company cooperates with scientific organizations such as: The Keldysh Institute of Applied Mathematics of the Russian Academy of Sciences, the Ioffe Institute of Physics and Technology, Department of Energy of the Russian Academy of Sciences, Peter the Great St. Petersburg Polytechnic University.



Investments into the project

900
mln rubles

The Holding Company pays special attention to production projects. Production of asphalt concrete mixtures and products for road construction allowed the company to reach the federal level in a short period of time. The project was developed by the Research and Production Company “Constellation”. The company's proposals are based on the latest developments of Russian scientists. Exclusive products are used in more than 100 airports in Russia and the CIS. Research and Production Company “Constellation” is a member of the “Airport” Association of the Civil Aviation and Aerodrome Committee. Major clients include the following airports: Pulkovo, Domodedovo, Vnukovo, Sheremetyevo. As well as airports in major cities: Kaliningrad, Ulyanovsk, Yakutsk, Astana, Minsk, Kiev and others. The company's products are materials and equipment for repair and maintenance of runways and road surfaces, unique electronic equipment for surface condition monitoring and measuring the coefficient of adhesion of airfield and road surfaces. High quality standards of products and services of Research and Production Company “Constellation” enabled the company to achieve its financial goals and acquire new business partners..



BUSINESS EDUCATION

Investments into the project

250
mln rubles

Khilchenko Business School joined Holding Company “Constellation” as an independent project in 2019 and became a priority area of practical business education for Russian entrepreneurs. The school was presented at the St. Petersburg International Economic Forum. All programs of the business school are aimed at training business personnel for Russian realities without Western theories and templates. Khilchenko Business School implies not only profit improvement programs, but also participant support, implementation of specific goals, business process setup, and business analytics. The training combines business and project management and covers all educational blocks for effective management: establishment, management, reorganization of business; financial policy, analysis and modeling; personal efficiency and personnel management system; innovation, development, strategy and tactics; financial and investment security. Vladimir Khilchenko is a guest speaker and business expert at Peter the Great St. Petersburg Polytechnic University. His principles of business management formed the basis of the university course “Practical Aspects of Real Business Management” for economics and management students.

БШХ
БИЗНЕС ШКОЛА ХИЛЬЧЕНКО



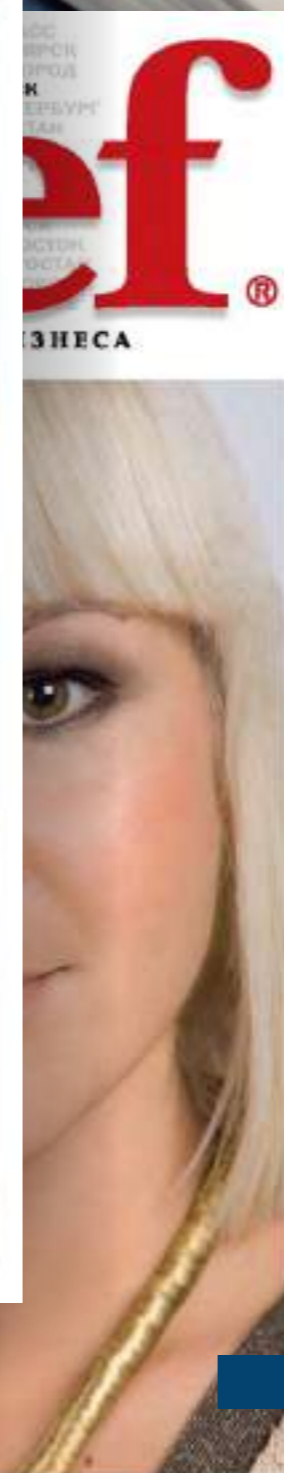
PUBLISHING

Investments into the project

150
mln rubles

Investment activities of Holding Company "Constellation" affected such industries as publishing and mass media. The THE CHIEF project was conceived as periodic tabloid press for CEOs and business owners. The publications are based on the topics of problems of entrepreneurial activity in Russia and abroad, economic and legal aspects of business, state regulation of entrepreneurial activity. Investment in the print publication of THE CHIEF, made it possible to develop a network of editorial boards at the federal level and business magazines soon appeared: THE CHIEF Moscow, THE CHIEF Yekaterinburg, THE CHIEF Samara, THE CHIEF Nizhny Novgorod, THE CHIEF Krasnoyarsk and others.

The publication contributes to the development of Russia's business community. The pages of the magazine cover business and cultural life in Russia's cities with a million-plus population, review and analyze successful ideas and projects. The magazine is designed to carry a powerful positive charge and inspire confidence in success. The main audience of the publication is general directors of medium and large enterprises, business owners, and investors. The circulation is 20,000 copies. In 2007 the magazine established the annual award "Chef of the Year" with nominations covering important aspects of entrepreneurial activity – social responsibility, charity, innovations.





Investments into the project

25
bln rubles

Capital trust management is not just a service, but a process that is equally sought after by investors of all asset sizes. Investment Company “Kapital”, as a project of Holding Company “Constellation Aquarius”, operates in three key areas: capital management for owners, private investors and investment funds. Our mission is to create a healthy and proper investment environment for potential clients. We focused on sustainable, steadily growing sectors of domestic and foreign economies, such as: innovation, development, ecology and SMW, transportation and logistics. We provide clients with transparent portfolios of projects, determine the options of participation in the investment project and their phased implementation with a given profit. Calculate the amount of return on investment. For 30 years we have been managing private and corporate assets totaling more than 25 billion rubles. In our work we use the proprietary technology of preparing and conducting investment projects – “Khilchenko Method”. Capital management under personal guarantees of Vladimir Khilchenko, the founder of Holding Company “Constellation Aquarius”, became a governing factor for clients in favor of choosing our investment projects.

HEAD OFFICE IN ST. PETERSBURG



Holding Company “Constellation Aquarius” is among the large enterprises of St. Petersburg. We are known as a stable, reliable company, valued and respected for the quality of our services. The projects implemented by us meet all the requirements of modern business and have high economic performance. Investments in promising innovation programs make it possible to introduce scientific achievements into production. Today our projects are used under transportation of oil products, at major airfield complexes, in the chemical and electronics industries. The results of the Holding Company's work make it possible to constantly increase the investment activities and look with confidence at the future. We are always open for mutually beneficial cooperation and joint fruitful work.

Those who want to grow
their business and make a
profit need us

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